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To whom it may concern

Gregory Steven James Gornall joined the SULO Group in 1983 when he became Managing Director of our Australian and New Zealand operations. From the period from 1980 to 1983 Mr Gornall had acted as SULO's agent, and he was instrumental in introducing the first waste collection systems into Australia and New Zealand using SULO's products and know how. As Managing Director, Mr Gornall's responsibility was to conceptualise and implement new strategies to further develop the market for mobile garbage bin systems for SULO in Australasia. This involved not only marketing activities but also the establishment of local long-term contract manufacturing arrangements initially in Melbourne and later also in Brisbane. Thanks to Mr. Gornall, the market grew rapidly and matched with sufficient production capacity, SULO achieved the position of market leader after a few years.

Looking for further opportunities to develop it's core business, and building of it's success in the supply of equipment to the waste industry, in 1987 SULO decided to expand its Australasian operations and entered the waste collection business. A new entity was established specifically for this purpose and Mr Gornall was appointed Managing Director of this company also. Within a few years, through a number of acquisitions and as a result of winning a number of long-term Council domestic waste collection contracts, Sulo had established a good market position for itself in this related industry.

At this time SULO also had a desire to expand its operations into the rapidly growing Asian region. Because of his achievements Mr. Gornall was promoted to Head of the Asia Pacific operations. His responsibility was to establish SULO in the developing Asian countries whilst at the same time securing and further increasing it's market share in Australia and New Zealand. As a result of Mr Gornall's efforts, SULO became one of the leading suppliers for mobile garbage bin systems in many Asian countries as well as in Australia and New Zealand.

In 1995, following successes in market development activities in the Asia Pacific Region and with a desire to improve production quality and efficiencies; a decision was made to build a new production facility in Australia. Mr. Gornall was the responsible project leader for this and within a relatively short time frame we were able to establish a state-of-the-art-factory in Somersby, New South Wales.

The achievements of Mr. Gornall with respect to the production and the sale of mobile garbage bin systems made SULO the most efficient and one of the largest suppliers in the Asia Pacific Region. As a consequence, a major competitor contacted us in 1999 and invited us to take over his business. Again, Mr. Gornall did not hesitate to take on an additional task and became a major member in the acquisition team. He took part in the analyses of the competitor's company, the due diligence activities and the sale-and-purchase-agreement negotiations. As a result, today SULO is the leading supplier for mobile garbage bins in the Asia Pacific region.

In 2000 Mr. Gornall decided to seek a new challenge outside the SULO Group. We very much regretted his decision but respected it.

During his long years of service for SULO in Australasia Mr. Gornall built up the company from the ground. He became a well-respected member of the group's management team, and could be relied upon always to take a positive and realistic approach to the business issues of the day. Although located quite a long distance away from the group's Headquarters in Germany, it was never difficult for us to follow the business in Asia Pacific. Therefore, Mr. Gornall had our full trust.

We would like to take this opportunity to thank Mr Gornall for the significant contribution he made to the SULO Group's activities over a period of around 20 years. We wish him and his family all the very best for their future.

Hermann Neuhaus
(Shareholder)

Jürgen Rauen
(Chief Executive Officer)