



WASTE CONTRACTORS &
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To whom it may concern

I am pleased to provide this personal reference for Greg Gomall.

I have known Greg for more than 30 years as a result of his extensive involvement in the manufacture and supply of wheelie bins in Australian, New Zealand and the Asia Pacific markets.

On his arrival in Australia from the UK in 1980 Greg represented Sulo Germany prior to becoming the Managing Director of their Australian subsidiary in 1983. At that time there was no market for MGBs and Greg, along with few others, developed the Australian market successfully lobbying various levels of government and waste contractors. He initiated and carried out extensive trials, to prove the merits of the MGB system and established the first Australian production of MGBs in Australia.

In the late 1980s, as a waste contractor, I was personally involved in some of the trials of MGBs initiated and undertaken by Greg at Sulo to prove the efficiency and suitability of the wheelie bin system for the source separation of recyclables and green waste. This led to the enormous market demand we have seen in the past 20 years for multi bin systems.

Greg not only has extensive market knowledge relating to the application and sale of MGBs, but also in the manufacture and quality standards required for the products, having Chaired the Standards Committee leading to the establishment of AS 4123 – 2008 for Mobile Waste Containers.

After almost 20 years with Sulo based in Australia, Greg joined SSI Schaefer in 2000 and took on the Singapore role of Regional Managing Director – Asia Pacific, where he gained extensive knowledge of those markets and took on full profit responsibility for SSI's Malaysian MGB manufacturing plant.

Around 2007 Greg returned from Singapore and started his own consulting business, MGB Environmental Consultants Pty Ltd, and in that time has carried out various projects for MGB manufacturers, Councils, Waste Contractors and end users, both here and overseas.

Greg is well known in the Waste Industry, is an excellent communicator, leads by example and has unique experience in successfully managing MGB based businesses. Over time he has developed a first class reputation as having no nonsense, hands on, outcome orientated approach to achieving his client's objectives.

I have no hesitation in recommending Greg's services to anyone who has a significant commercial interest in any aspect of the mobile garbage bins industry.

Harry Wilson
President
WCRA NSW